## Members in Attendance

John Stanton Jr. - President John Foottit - Secretary/VP Tom Reynolds - Finance Peter Beerli - Greens Dave Evans - House Ken Maheral - Membership

Staff in Attendance

Dan Kolar - Manager Bill Hudson - Greenskeeper

## **Decision Record**

- 1. The meeting was convened at 18:00 hours (6:00 PM).
- 2. The Board voted unanimously to construct a lounge bar where the current dining room is located. The bar will be against the east wall, with taller tables and chairs closest to it and lower ones next to the windows so that a view to the west is enhanced for most patrons. Construction should be complete by the end of April. Total cost is currently estimated at \$30,000 (this includes repainting and extending new carpeting into the main lounge area). About \$5000 of this may be payable to contractors through the use of green fee passes rather than cash. "New" furniture will be acquired by the club for \$5000 or less (part of the overall estimate) through the good graces of our President's interest in a Brockville establishment that went into bankruptcy. A separate project to refurbish the patio was deferred until next year on financial grounds.

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- 3. The Board voted for the expenditure of about \$5000 from our advertising budget to participate in TSN's Fore Golf Program. This will pay for 150 x 30-second radio commercials throughout the 2016 season and give us the option of participating in some weekly promotional contests that are expected to increase Mississippi's visibility.
- 4. The club's lawyer, Alan Jones, is researching the process by which the Mississippi can transition to a non-share capital corporation under the Ontario Not-for-Profit Corporation Act (ONCA). The goal is modernize our Bylaws, allow only active fully privileged playing members to have a vote in the operation of our club, and bring our financial transaction controls up to date. It may be possible to provide an information paper to the members before the fall Annual General Meeting (AGM).
- 5. Our thanks to Diane Illingworth for expressing an interest in continuing to support our web site. Our book-keeper, Bob Mikels, may also be able to assist in this activity. The Manager will reach out to some former Canadian Forces members who may be able to assist in a marketing campaign directed at those members of National Defence Headquarters (NDHQ) who will be relocating to the west end (NDHQ is being moved to the Carling Avenue complex previously owned by Northern Telecom).
- 6. Our 2015 year-end financial picture is not yet complete, but should be known by the end of March. Our best estimate at this point in time is a profit of about \$125K.
- 7. The Board will ask the members at the spring shareholders meeting how they would define "slow play" and what they want done about it (Wednesday 11 May at 7 PM). It is the Board's intention to objectively measure the start/cross-over/end times

of some groups for a period of time during the 2016 season and to measure the same parameters for all groups for a about a week, probably using a student.

- 8. The Greenskeeper has a goose control license from the province and has contracted with Aaron Goose Management to provide us with training on how to find nests and relocate the eggs. That company will charge us approximately \$600 per visit and 3 on-site sessions are currently envisaged.
- 9. There are currently about 20 members who loaned the club money for its back nine extension. The Board would like to reduce or eliminate our loan payment obligation to these members by offering them a line of credit equal to the amount of their loan that can be used for green fees and/or cart rentals. In this fashion, some or all of our debt could be taken off our books over the next few years, thereby eliminating the need for a cash payout. The terms and conditions for this category of membership would otherwise be unaffected.
- 10. The Board approved a membership in the Ottawa Golf Trail (at no direct cost). This web-based organization has a large number of local courses participating in their program, which, for Mississippi, will offer tee times at the reduced rate of \$33. Golf Trail members will be allowed to book 3 days in advance. Mississippi members will enjoy a 30% green fee discount at all participating courses.
- 11. A report from our Greenskeeper is attached, as is a reminder of our various membership, green fee, and cart rental charge rates.
- 12. The next meeting of the Board of Directors will be on Tuesday 5 April 2016 at 17:00 hours (5 PM) at the clubhouse.

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13. The meeting adjourned at 20:10 hours (8:10 PM).

John Foottit/Secretary/VP

If any member has a question or a concern, please contact me at:

john.foottit@gmail.com

## Greenskeeper's Report

We have begun blowing air into the six greens that we are able to inflate. We will be spreading black sand on greens that need ice melted off them. Thirty-one mowers were sharpened and repaired from Arnprior and White Sands bringing in approximately \$3,000.

The migratory bird damage or danger permit has been received. As soon as the snow disappears we will begin.

Our parts suppliers are not stocking the same amount of parts as in past years so it's taking longer to get repairs done. Also because of the Canadian dollar parts and course supplies have gone up dramatically, e.g. flag poles one year ago cost \$12.00 and are now \$52.00.

If this weather keeps up we'll need to hire staff by April 1<sup>st</sup>, one month earlier than budgeted.

## **VOLUNTEERS NEEDED:**

We are looking for volunteers for spring clean up. Contact Billy directly by either email <u>billyh@xplornet.com</u> or text 613-227-9979.

Weather permitting we will start the first week of April but Billy would like a like a list of people before hand to plan accordingly.

2016 RATES		NOTE: All Rates are + HST		
<u>18 Holes</u>			1101	
18 Hole Green Fee (Public) 18 Hole (Guest of member) Twilight (after 1pm daily) Monday Twilight Special (after Twilight (after 4pm daily) Junior twilight (under age 16 at	• /			\$47.00 \$45.00 \$30.00 \$30.00 \$22.00 \$10.00
<u>9 Holes</u>				
9 Hole Green Fee (Public and 9 Hole Twilight after 1pm (Gue Men's/Ladies night (Guest of n	est of member)	oer)		\$30.00 \$25.00 \$25.00
Power Cart				
<ul> <li>18 holes (Member)</li> <li>18 holes (Public)</li> <li>9 holes (Member)</li> <li>9 holes (Public)</li> <li>Men's'/Ladies' night (9 holes)</li> <li>18 Hole Single Rider (Member)</li> <li>18 Hole Single Rider (Public)</li> <li>9 Hole Single Rider (Member)</li> <li>9 Hole Single Rider (Public)</li> </ul>	)			\$30.09 \$32.00 \$16.81 \$18.00 \$12.83 \$22.57 \$24.00 \$12.83 \$13.00
Twilight Cart (With Purchase o \$20.00	f a Green Fee)			
Power Cart Packages:				
1 <sup>st</sup> Member Cart Card 2 <sup>nd</sup> Member Cart Card	20 x 9 holes 20 x 9 holes		\$240.00 \$225.00	

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3 <sup>rd</sup> Member Cart Card **	20 x 9 holes	\$210.00
4 <sup>th</sup> Member Cart Card	20 x 9 holes	\$195.00
5 <sup>th</sup> Member Cart Card	20 x 9 holes	\$180.00
6 <sup>th</sup> Member Cart Card	20 x 9 holes	\$165.00
7 <sup>th</sup> Member Cart Card	20 x 9 holes	\$150.00

\*\* Members with a medical certificate would start at \$210 for their first cart card. Single Rider members with cart packages can pay \$5 for a second nine (instead of using a ticket)

Reciprocal Agreements: (Excluding carts) (Reciprocals not yet confirmed

for 2016)	
Arnprior	\$25.00
Brockville	\$30.00
Outouais	\$25.00
Perth	\$20.00
Renfrew (\$40 + HST with cart)	\$25.00

Arrange tee times through the Mississippi Pro Shop 2 days in advance.