

MGC Board of Directors Meeting Monday 19 Jan 2015

Members in Attendance:

President: Michael Mulcahy
Secretary/VP: John Foottit
Finance: Michel Gagné
House Chairman: Daryl Craig
Greens Chairman: Peter Beerli
Club Captain: Don Green

Staff in Attendance

Head Pro and Manager: Dan Kolar
Greens Superintendent: Bill Hudson

Decision Record

1. The meeting was convened at 18:00 hours.
2. The Board of Directors (BoD) Decision Record for the 15 December 2014 meeting was approved and will be sent to the members.
3. A 1-hour briefing was given by a representative from Reservation Masters. This golf course management software encompasses an on line tee time booking system that is easily accessible by both our members and the public; the former with a 7-day lead time and the latter with 3 days. The capability for the public to easily book tee times on line at our course is expected to significantly increase green fee revenue. The package also includes:
 - a membership and green-fee player data base;
 - internal course management sub-routines that facilitate efficient golf cart usage, identification of “ghost” bookings and “no shows”, and tournament management;
 - for members, the option of retaining existing user names and passwords, so that the transition from our current “Buzz” on line reservation system should be easy.
- A decision to acquire this software package for use beginning in 2015 was approved, subject to a careful scrutiny of the terms and conditions. We will ask for a 3-year assured price agreement in the contract with Reservation Masters and will pay for the software product and

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transition costs (data base population and pro-shop staff training) with an appropriate number of green fees in lieu of cash.

4. A motion to hold BoD members accountable for the timely execution of their duties was approved. If a given member is unable to efficiently discharge their duties, a consultation process will be initiated that could, in the final analysis, result in the member being asked to stand for re-election.
5. It was decided to define off season as the period between 1 October and 31 March and that social functions would normally be hosted only during this time frame. There may be exceptions during the golf season for members to host special events such as weddings and birthday parties.
6. The Club Captain reported that the Men's Night organization had volunteered to cover part of the cost for new centennial pin flags.
7. The Greens Chairman and Superintendent (Peter Beerli and Bill Hudson) have extensively reviewed their budget and have reduced it from actual expenditures in 2013 of \$562,000 (\$562K), to an estimate of \$513K for this year. Daily staff work sheets have also been developed that will allow closer control of expenditures and more efficient work planning. Members will be sent an overview of the changes in the near term. Volunteers will be needed to assist with some routine pre-season work assignments such as putting out benches, roping off areas, and removing tarps. During the golf season, volunteer jobs could include refilling ball washers, and weeding flower beds.
8. Measures will be implemented this year to address "ghost" bookings and "no shows". A first time warning will be followed by member fines of \$10 and subsequently \$20 for each infraction. These measures are expected to gradually eliminate the practices of "ghost" and "no show" bookings that are currently costing the course thousands of dollars per year.
9. The manager will also prepare a detailed report on the options and costs for purchasing new or used power carts (with windshields and club covers). Acquisition of up to 40 carts is envisaged for this year, possibly followed by 10 more in each of 2016 and 2017, for a total of 60 (the club operates 40 now, but often has to rent additional carts for tournaments).

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10. It was agreed to establish a Ladies Public League that would open the course to green fee players for 9-hole play on Wednesday evenings at about 17:00 (5 PM).
11. While there is an up front preference amongst Board members to sell our excess farm land, the Land Development Committee is waiting for some additional information from some of its members before coming forward with recommendations.
12. The manager will develop an action plan to address potentially weak internal processes, largely centered on financial controls, that were identified in a recent review of bar operations.
13. A decision on the future of the 80/25 program was deferred owing to the lateness of the hour (80 years of age and 25 years of membership) that grants no-cost membership to qualified individuals.
14. A revised budget was accepted, except that additional due diligence will be required for the number of full-time staff and the Manager/Pro's contract. Once approved, a summary of the final budget will be prepared for the members, following the development of the club's Capital Plan.
15. The Board is delighted with the number of e-mails being submitted by some members. Your suggestions, comments, concerns, and questions are most welcome. Please take the time and energy to reach out to us through the Secretary/VP. Your engagement will result in better decisions being made on your behalf. Thank you.
16. The formal meeting adjourned at 22:10 hours. A subsequent in-camera meeting (without staff members being present) adjourned at 23:00 hours

John Foottit
Secretary/VP

If any member has a question or a concern, please contact me at:

john.foottit@gmail.com