

MGC BoD Meeting Tuesday 24 November 2015

Members in Attendance

John Stanton Jr. - President
John Foottit - Secretary/VP
Tom Reynolds - Finance
Don Green - Club Captain
Ken Maheral - Membership
Dave Evans - House

Staff in Attendance

Dan Kolar - Manager
Bill Hudson - Greenskeeper

Decision Record

1. The meeting was convened at 18:00 hours (6:00 PM).
2. The Finance Chair will write the first draft of a newsletter to the members, with a view to recruiting suitably qualified individuals who would be willing to serve on a Marketing/Membership sub-committee.
3. A new one-year contract with the Manager has been signed, with essentially the same terms, conditions, and compensation as the previous year.
4. Currently the sponsors of Men's Night (Thursday from 11:00) pay \$250 and are given the use of 2 carts (for use on the night that they sponsor) and 4 guest green-fee passes (that could be used on any Men's Night during the year). Following some discussion, it was agreed to continue this practice, but the Club Captain and the Membership Chair will speak to the Men's Night convenor to ensure that all participants understand that the guest passes cannot be saved or accumulated year-over-year.

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5. A suggestion to introduce a seasonal cart pass was discussed, but it was concluded that there would be an overall loss of revenue during a year that revenue requirements will be tight. The idea was therefore not approved. The club will however prominently post, both inside and outside the pro shop, signage that clearly advertises green fee and cart rental rates, including bulk purchase prices for carts and afternoon and evening rates for green fees.
6. In addition, the Manager will draft an updated member/green fee player list of prices for golf and for carts. This information will be either included or linked with each BoD Decision Record so that members will become more familiar with it.
7. One of the greatest challenges for the club is to fill the large number of vacant afternoon tee-time slots. This is particularly true for the 2016 year because it is expected to be tight for revenue. The Board therefore decided to offer a 5-day, weekday after noon-hour-only membership category. The fee structure will be the same as the age 30 to 39 Intermediates: \$1,100 + RCGA fee, plus tax (no Capital Assessment, no food money, and no club storage).
8. To put upward pressure on our green fee revenue, the Board decided to increase the member guest green fee from \$41 to \$45 per person.
9. It was decided that the President, Vice President, Finance Chair, and Manager will meet with TMSI (sports management) to better understand their business model. The Vice President will make the appropriate arrangements. At this point in time we do not believe that any of the services that TMSI offers will be of interest to us, but a more complete understanding of their services was deemed to be potentially useful.
10. The club will now accept full payments by credit card of membership dues, as long as the transaction is completed by not later than 1 February of the upcoming playing year. Members may call the Manager at the Pro Shop on any Wednesday during the

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winter to make these arrangements. The payment will be non-refundable, except for applicable medical conditions, as outlined in the Members' Guide on the MGC website.

11. The Membership Chair, House Chair, and the Manager will investigate the cost of turning the front dining room (NW corner) into a lounge bar and prepare a preliminary report for the Board.
12. Whoever operates the kitchen/dining room following the expiration of the current contractual arrangements at the end of 2016, the club will be charging a monthly rent to that individual or company.
13. To address our declining membership, the Board decided to offer a credit to any member bringing in a new fully-privileged single member, or new fully-privileged couple. The credit will be \$200 for the former and \$300 for the latter. New members of either category must be registered with the Manager before their membership dues are paid so that there will be no dispute as to who earned a credit.
14. It was determined that the quarry exclusion zone covers approximately 60 to 65% of our surplus farmland. This means that this percentage of the land could not be used for any residential development, even if a rezoning from agricultural to residential was possible. Our thanks to Jane France for running down the answers to this question.
15. As an independent, suitably qualified assessor has not been found, a report from the Greenskeeper on the state of the grove of trees located adjacent to number 16 tee box, is attached. Essentially, the black walnut trees are scrub and are not seen as having any commercial value.
16. The exact acreage of our surplus farmland has not yet been determined. Additional information is still in the process of being acquired and understood. There is not a bill of sale from 10 years ago that says 95 acres; just a report for the Board of the time that

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says “approximately 95”. At this point in time, 84 acres is believed to be a more correct figure, but our due diligence continues.

17. The Board authorized the Vice President to proceed with the signing of a contract with Rideau Heartland Realty, for the sale of our surplus farmland. Once the terms and conditions of this contract have been agreed to, the President and Vice President will sign them.
18. The Greenskeeper wishes to thank the following volunteers for assisting with the Fall closure of the course: Ron Manson; Peter Kufske; Paul Castonguay; Dan Hourigan; Gary Foley; Pat Ryan; and Howie Joyce.
19. A summary of the 2016 Budget is attached.
20. The next meeting of the Board of Directors will be on Tuesday 12 January 2016 at 18:00 hours (6 PM), at the Myers Motors boardroom in Kanata.
21. The meeting adjourned at 20:20 hours (8:20 PM).

John Foottit

Secretary/VP

If any member has a question or a concern, please contact me at:

john.foottit@gmail.com