

Decision Record

1. The meeting was convened at 7 PM.
2. A moment of silence was held for those members who had died since our Fall General Meeting: Earl Stimpson, Ian Lamb and Sharon Minter.
3. There are just under 500 shareholders; 5% of that number (say 25) are required in those present and in proxies to constitute a quorum. There were 36 in attendance and at least 15 proxies.
4. A summary of the 2017 financial report was delivered by Ben McNeely. The complete report is available on the club's website. The links are: Members/Member Information/Board of Directors Meeting Minutes, then scroll down to the 2017 financial statement.
5. Unanimous approval was given to renew the contract for auditing services with the accounting firm of Kelly, Huibers and McNeely of Carleton Place.
6. The Treasurer, Brian Bond, delivered an overview of the 2017 financial year. His presentation is attached.
7. After some discussion, Bylaw amendments were unanimously supported for:
 - using primarily electronic means to notify members of upcoming meetings;
 - increasing the Board's spending limits to 10% of the previous year's annual total revenue (about \$100,000);
 - allowing the Board to determine what financial institutions to use for its banking business; and Deleting Bylaw #4 which re-

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stricts the Board's spending limit to 5% of the previous year's gross revenue and is in contradiction to the revised Bylaw which increases this amount to 10%.

8. Bylaw #2, paragraph 1.2, which specifies cash borrowing limits was also approved for deletion, with 5 shareholders opposing this motion and the balance supporting it.
9. With regard to the issue of borrowing limits, the Board is sensitive to the concern that multiple transactions of a value within the 10% spending constraint could theoretically be undertaken without the approval of the club's shareholders. The Board will take this issue under consideration, with a view to possibly introducing an appropriate Bylaw amendment at the fall 2018 AGM.
10. Under "new business" it was suggested that the Board introduce measures designed to make the club a more welcoming place for new members. Ideas such as telephoning all new members (currently done by the ladies' executive) and holding a familiarization tour were tabled. The Board agrees with the intent of these suggestions and will look at an implementation process in the near term.
11. The meeting adjourned at 8:35 PM.

John Foottit - Secretary/VP

If any member has a question or a concern, please contact me at:
john.foottit@gmail.com



Spring Shareholders Meeting April 25, 2018

Presentation of 2017 Consolidated Financial Statements

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Overview of 2017 Financial Statements

2017

- 2017 revenues \$1,033,042
 - *down \$22,753 or 2.2%*
- 2017 expenses \$1,038,972
 - *down \$24,230 or 2.3%*
- After amortization of assets, revenues exceeded expenses by \$2,604
- Operating Reserve Fund increased to \$85,645
- Capital Reserve Fund expended on new irrigation system, as planned

2016

- 2016 revenues \$1,055,795
- 2016 expenses \$1,063,234
- After amortization of assets, revenues exceeded expenses by \$177,251
 - *\$7,439 loss offset by \$184,690 net proceeds on land sale*
- Operating Reserve Fund increased to \$84,603
- Capital Reserve Fund increased to \$400,900 with proceeds of 2017 land sale

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Highlights of 2017 Financial Activity (1)

Financial Performance

1. Revenues down \$22,753 over 2016
 - a) *Membership revenues up \$22,237, breaking a downward trend*
 - b) *Green fee, tournament and cart rental revenues down \$33,914 (resulting from very poor weather)*
 - c) *Bar revenues down \$8,628 (also attributable to poor weather)*
2. Expenses down \$24,230 over 2016
 - a) *Poor weather permitted greatly reduced irrigation labour costs*
 - b) *Reduction of grub infestation resulted in lower labour and material costs*
 - c) *Reduced electricity costs due to greatly reduced pumping needs*
 - d) *Reduced air conditioning costs due to poor weather*

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Highlights of 2017 Financial Activity (2)

Capital Improvements

- a) *New 2,000 sq. ft. patio constructed*
- b) *Glass railing installed to enclose new patio*
- c) *Installation of new automated irrigation system partially completed in Fall 2017*
- d) *Installation of 3 new pumps to feed irrigation system*
- e) *Expansion of existing pump house to enclose new pumps*
- f) *Re-grading and re-sodding of 10th fairway to eliminate rough ground*
- g) *Installed sound-absorbing ceiling panels to reduce noise in clubhouse and bar*
- h) *Leased 10 new cart to address frequent shortages*

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2018 Outlook

- Finish installation of automated irrigation system and pumphouse to enhance course conditions and reduce labour and maintenance costs
- Open the improved 10th fairway
- Explore the potential business case for future installation of permanent on-course washroom facilities
- Continue focus on marketing of memberships and green fee play
 - *Hosted a booth at the March 9-10 Ottawa Golf Expo*
 - *Continue upgrading the website to enhance the Club's visibility and 'brand' and promote memberships and green fee play*
 - *E-mail blasts and Flagstick ads aimed at golfers in the Ottawa area*
 - *As of April 25, we have 50 additional members for 2018, for a net gain to date of 28*

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Progress on the Irrigation Project

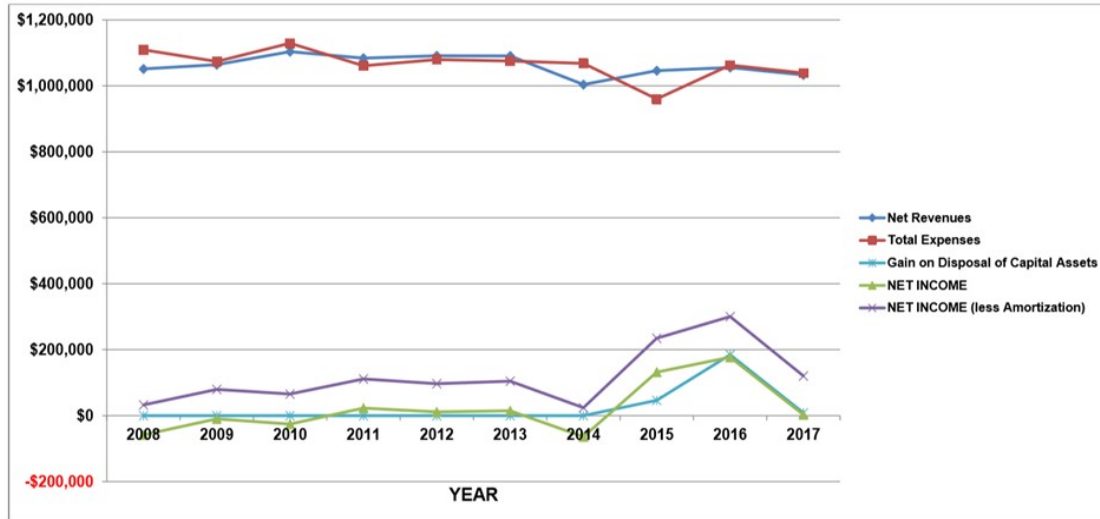
- 70% of the contract work completed by Atkinson Irrigation
- Project elements to be performed by MGC are largely complete, including:
 - *New pumps*
 - *Pumphouse extension and alterations*
 - *Site remediation and leveling of 10th fairway*
 - *Securing new bank loan plus municipal/provincial permits and approvals*
 - *Final site remediation work remains*
- Final project is estimated to be on budget and on time
 - *Despite encountering additional expenses for fees, legal charges and Wilson Road work*

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MGC Financial Trends 2008-2017

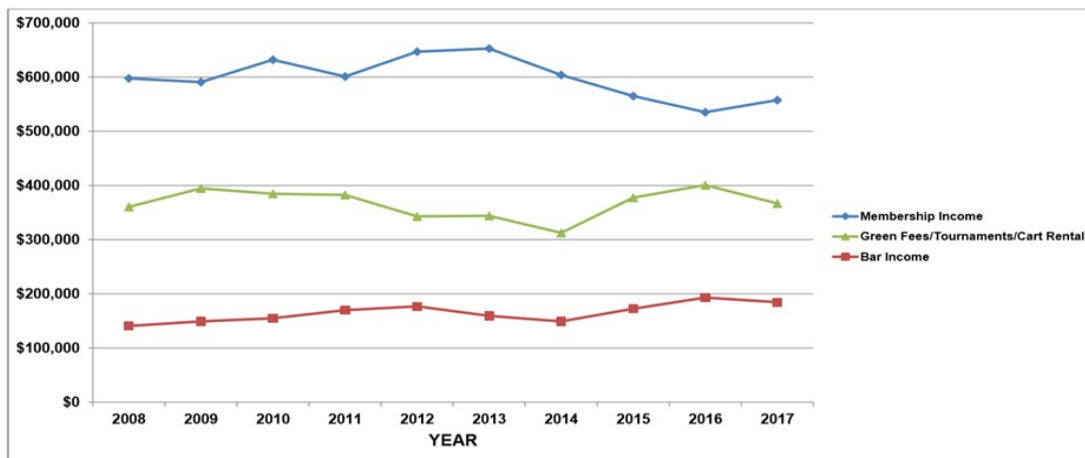
CATEGORY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Net Revenues	\$1,051,360	\$1,064,333	\$1,103,867	\$1,084,121	\$1,091,380	\$1,090,734	\$1,004,194	\$1,045,995	\$1,055,795	\$1,033,042
Total Expenses	\$1,109,415	\$1,074,145	\$1,129,500	\$1,061,227	\$1,079,972	\$1,075,742	\$1,068,125	\$960,399	\$1,063,234	\$1,038,973
Gain on Disposal of Capital Assets	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$46,495	\$184,690	\$8,535
NET INCOME	-\$58,055	-\$9,812	-\$25,633	\$22,894	\$11,408	\$14,992	-\$63,931	\$132,091	\$177,251	\$2,604
NET INCOME (less Amortization)	\$32,357	\$79,351	\$65,819	\$111,438	\$96,862	\$104,723	\$24,027	\$234,555	\$300,459	\$120,251



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Major Revenue Trends

CATEGORY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Membership Income	\$597,684	\$590,873	\$632,037	\$601,054	\$646,967	\$652,720	\$604,015	\$565,201	\$535,281	\$557,517
Green Fees/Tournaments/Cart Rental	\$360,511	\$394,555	\$384,605	\$382,583	\$343,072	\$343,873	\$312,517	\$377,631	\$400,768	\$366,854
Bar Income	\$140,694	\$149,120	\$154,792	\$169,827	\$176,964	\$159,440	\$149,119	\$172,419	\$193,044	\$184,416

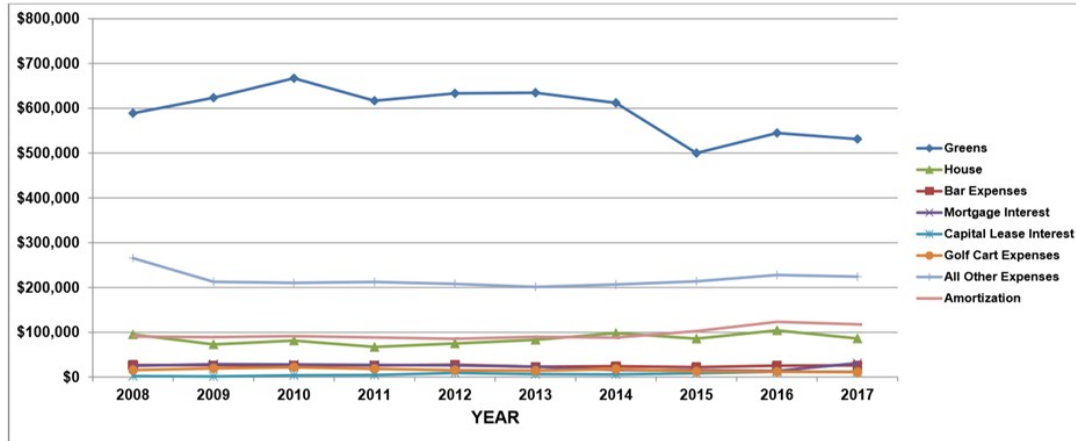


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Major Expense Trends

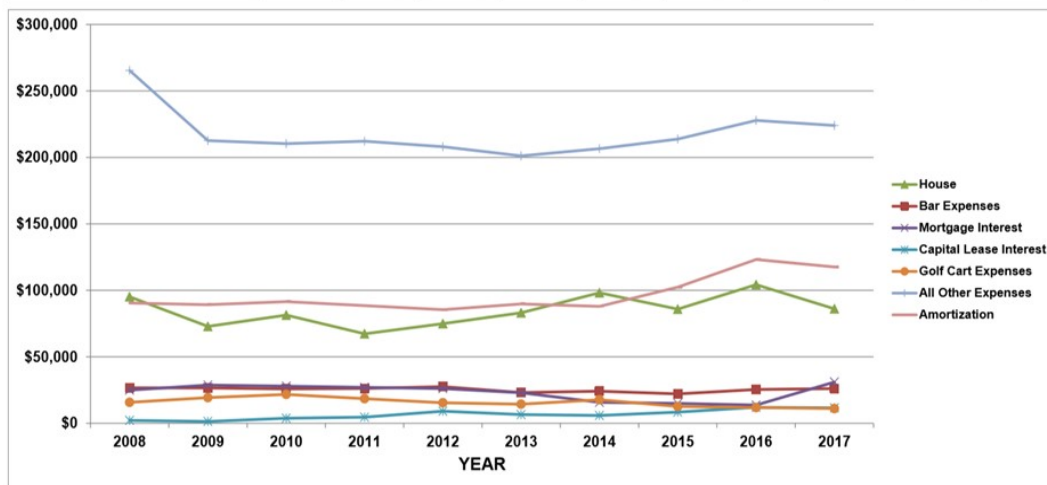
CATEGORY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Greens	\$588,905	\$623,562	\$667,062	\$616,826	\$633,366	\$634,675	\$612,005	\$500,127	\$544,852	\$531,386
House	\$95,180	\$72,876	\$81,326	\$67,304	\$74,903	\$83,110	\$98,201	\$85,843	\$104,283	\$86,100
Bar Expenses	\$26,677	\$26,496	\$25,871	\$26,236	\$27,535	\$23,124	\$24,088	\$22,107	\$25,455	\$26,098
Mortgage Interest	\$24,949	\$28,688	\$27,952	\$27,029	\$26,112	\$23,024	\$15,764	\$14,934	\$13,698	\$30,991
Capital Lease Interest	\$2,126	\$1,362	\$3,815	\$4,609	\$9,133	\$6,579	\$5,885	\$8,441	\$12,001	\$11,596
Golf Cart Expenses	\$15,766	\$19,326	\$21,702	\$18,482	\$15,449	\$14,334	\$17,672	\$12,624	\$11,880	\$11,071
All Other Expenses	\$265,400	\$212,672	\$210,320	\$212,197	\$208,020	\$201,165	\$206,552	\$213,859	\$227,857	\$224,084
Amortization	\$90,412	\$89,163	\$91,452	\$88,544	\$85,454	\$89,731	\$87,958	\$102,464	\$123,208	\$117,647



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Major Expense Trends (excluding Greens)

CATEGORY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
House	\$95,180	\$72,876	\$81,326	\$67,304	\$74,903	\$83,110	\$98,201	\$85,843	\$104,283	\$86,100
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END